

# Partnership Terms in Merger Negotiations

Date: [Insert Date]

[Recipient's Name]

[Recipient's Title]

[Company's Name]

[Company's Address]

Dear [Recipient's Name],

We are writing to outline the primary terms of our proposed partnership as part of the ongoing merger negotiations between [Your Company's Name] and [Recipient's Company Name]. Our mutual goal is to establish a collaborative framework that benefits both parties and ensures a smooth integration process.

## Terms of Partnership

- **Equity Structure:** [Insert details about equity shares and ownership distribution]
- **Governance:** [Outline governance structure and decision-making processes]
- **Financial Contributions:** [Detail financial commitments from each party]
- **Roles and Responsibilities:** [Specify roles for key personnel from both companies]
- **Intellectual Property:** [Discuss the handling of existing and future IP]
- **Confidentiality:** [Specify confidentiality obligations]
- **Dispute Resolution:** [Outline the process for handling disputes]

We believe that these terms provide a solid foundation for our partnership and look forward to discussing them further. Please feel free to reach out with any questions or to propose a time for our next meeting.

Thank you for your consideration.

Sincerely,

[Your Name]

[Your Title]

[Your Company's Name]

[Your Contact Information]