

# Dear [Collaborator's Name],

As we approach the end of the year, we would like to take a moment to express our gratitude for your collaboration and support throughout the year.

To show our appreciation, we are excited to offer you an exclusive year-end special discount of [XX]% on our products/services. This offer is our way of thanking you for being a valued partner in our journey.

This special discount is valid from [Start Date] to [End Date]. We encourage you to take advantage of this opportunity and enjoy the benefits of our collaboration.

If you have any questions or require further information, please do not hesitate to reach out.

Thank you once again for your partnership. We look forward to achieving more milestones together in the coming year!

Best regards,

[Your Name]

[Your Position]

[Your Company]

[Your Contact Information]