

Counteroffer for Long-Term Business Loan

Date: [Insert Date]

[Lender's Name]

[Lender's Title]

[Lender's Company]

[Lender's Address]

[City, State, Zip Code]

Dear [Lender's Name],

Thank you for your recent proposal regarding the long-term business loan for [Your Business Name]. I appreciate your consideration and the potential partnership between our organizations.

After reviewing the terms provided in your proposal, I would like to present a counteroffer for your consideration:

- **Loan Amount:** [Counteroffer Amount]
- **Interest Rate:** [Counteroffer Interest Rate]
- **Loan Term:** [Counteroffer Loan Term]
- **Repayment Schedule:** [Counteroffer Repayment Schedule]
- **Additional Terms:** [Any other relevant terms]

I believe that these terms reflect a fair and mutually beneficial arrangement that will not only support the growth of [Your Business Name] but also ensure timely repayment of the loan.

I look forward to discussing this counteroffer further and hope we can reach an agreement that satisfies both parties.

Thank you for your consideration.

Sincerely,

[Your Name]

[Your Title]

[Your Business Name]

[Your Business Address]

[City, State, Zip Code]

[Your Phone Number]

[Your Email Address]