

Feedback on Early Payment Discount Effectiveness

Date: [Insert Date]

To: [Supplier Name]

From: [Your Company Name]

Subject: Feedback on Early Payment Discount Program

Dear [Supplier Name],

We hope this message finds you well. We are writing to provide feedback on the early payment discount program that has been in place in our partnership.

Overall, we have found the early payment discount to be beneficial in strengthening our financial relationship. Here are some specific points of feedback:

- **Increased Cash Flow:** The discount has positively impacted our cash flow management, allowing us to allocate funds more effectively.
- **Timeliness of Payments:** The program incentivizes us to process payments promptly, enhancing our overall transaction efficiency.
- **Partnership Alignment:** The early payment discount promotes a collaborative approach to financial arrangements that we value.

However, we believe there are areas for improvement:

- **Discount Structure:** A review of the discount percentages could provide more incentive to take advantage of the program.
- **Communication:** Enhanced communication regarding the terms of the discount could encourage more participation from our finance team.

We appreciate your cooperation and the opportunity to share our insights. We look forward to continuing our partnership and exploring ways to enhance our collaboration.

Best regards,

[Your Name]

[Your Position]

[Your Company Name]

[Your Contact Information]