

# Supplier Proposal for Price Negotiation

Date: [Insert Date]

To: [Supplier's Name]

[Supplier's Company Name]

[Supplier's Address]

Dear [Supplier's Name],

We hope this message finds you well. We are writing to discuss the pricing terms of our current supply agreement, as we are looking to negotiate a more favorable price structure that aligns with our budgetary constraints and market conditions.

Based on our recent analysis, we have identified potential areas where we can adjust pricing without compromising the quality of your products/services. We believe that a revised pricing agreement could be mutually beneficial, fostering a stronger partnership moving forward.

We would like to propose a meeting to discuss this in detail. Please let us know your available times so that we can arrange a convenient time to talk.

Thank you for considering our proposal. We look forward to your prompt response.

Sincerely,

[Your Name]

[Your Position]

[Your Company Name]

[Your Contact Information]