Dear [Client's Name],

I hope this message finds you well. I wanted to take a moment to express my heartfelt gratitude for the referrals and recommendations you have provided on our behalf.

Your trust and confidence in our services mean a great deal to us, and we are truly thankful for the support you've shown. Each referral is not just a potential client; it's a testament to the relationship we've built together.

As a token of our appreciation, we would like to offer you [mention any referral incentive, if applicable, e.g., a discount, gift card, etc.]. We hope it conveys our sincere thanks for your support.

Thank you once again for your trust and partnership. If there's anything we can do for you, please don't hesitate to reach out.

Warm regards,
[Your Name]
[Your Position]
[Your Company]
[Your Contact Information]