Dear [Customer's Name],

We hope this message finds you well. We want to take a moment to express our heartfelt appreciation for your recent referral of [Referred Customer's Name] to our services.

Your trust and confidence in us mean the world, and we are thrilled to welcome [Referred Customer's Name] to our community. As a token of our gratitude, we are pleased to award you with [specific reward details, e.g., a discount, gift card, etc.].

Your support not only helps our business grow but also affirms our commitment to providing exceptional service to valued customers like you.

Thank you once again for your continued support. If there's anything we can do for you, please don't hesitate to reach out!

Sincerely, [Your Name] [Your Position] [Your Company Name]