

Backhaul Transportation Rate Negotiation

[Your Name]
[Your Position]
[Your Company Name]
[Your Company Address]
[City, State, Zip Code]
[Email Address]
[Phone Number]
[Date]

[Recipient's Name]
[Recipient's Position]
[Recipient's Company Name]
[Recipient's Company Address]
[City, State, Zip Code]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to discuss the current backhaul transportation rates we have been working with. After reviewing our recent shipments and market conditions, I believe there is an opportunity for us to negotiate more favorable rates that would benefit both our companies.

Given the increasing costs we are facing in logistics, I suggest we schedule a meeting to discuss this matter thoroughly. I am confident that by working together, we can arrive at a mutually beneficial agreement.

Please let me know a convenient time for you, and I will do my best to accommodate. Thank you for considering this request, and I look forward to your response.

Sincerely,

[Your Name]
[Your Position]
[Your Company Name]