

# Request for Bulk Shipping Discount

Date: [Insert Date]

To,

[Recipient's Name]

[Company's Name]

[Company's Address]

[City, State, ZIP Code]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to formally request consideration for a bulk shipping discount for our international shipments.

As [Your Company Name], we have been a loyal customer of [Recipient's Company Name] for [duration of your business relationship]. Our recent shipping volume has increased significantly, and we believe that establishing a discount on bulk shipments could be mutually beneficial.

Details of our shipping volume are as follows:

- Total shipments in the last quarter: [number]
- Estimated future shipments per month: [number]
- Average shipment weight: [weight] kg

We value our partnership with [Recipient's Company Name] and are committed to continuing our business relationship. A bulk discount would not only help us manage our costs but also enhance our ability to place larger orders.

We would appreciate your consideration of this request and are open to discussing terms that could be beneficial for both parties. Thank you for your attention to this matter. I look forward to hearing from you soon.

Sincerely,

[Your Name]

[Your Position]

[Your Company Name]

[Your Contact Information]