

Shipping Rate Negotiation

Date: [Insert Date]

[Your Name]

[Your Position]

[Your Company]

[Company Address]

[City, State, Zip Code]

[Recipient Name]

[Recipient Position]

[Recipient Company]

[Recipient Company Address]

[Recipient City, State, Zip Code]

Dear [Recipient Name],

I hope this message finds you well. As we continue to strengthen the partnership between [Your Company Name] and [Recipient Company Name], I would like to discuss the current shipping rates associated with our retail collaboration.

Given the volume of goods we anticipate shipping in the coming months, we believe there is an opportunity to negotiate more favorable shipping rates that could benefit both parties. Our analysis indicates that a reduction in shipping costs would enhance our competitive edge and positively impact our joint sales efforts.

I would like to propose a meeting to explore potential adjustments to our shipping agreements. Please let me know your available times, and I will do my best to accommodate.

Thank you for considering this request. I look forward to your response and a fruitful discussion.

Sincerely,

[Your Name]

[Your Position]

[Your Company]

[Your Contact Information]