

Letter of Shipping Rate Negotiation

Date: [Insert Date]

To: [Recipient's Name]

Company: [Recipient's Company]

Address: [Recipient's Address]

Dear [Recipient's Name],

I hope this message finds you well. As we approach the renewal of our long-term contract, I would like to discuss the current shipping rates and explore potential adjustments that reflect our ongoing partnership.

Over the past [Insert Duration], our business relationship has grown significantly, leading to an increase in shipping volumes. Given these changes, I believe there is room for negotiation to establish more favorable shipping rates that align with our mutual goals.

I would appreciate the opportunity to discuss this matter further. Please let me know your availability for a meeting or call in the coming weeks.

Thank you for your attention to this request. I look forward to your response.

Sincerely,

[Your Name]

[Your Title]

[Your Company]

[Your Contact Information]