

# Shipping Rate Negotiation Letter

Dear [Shipping Company Name],

I hope this message finds you well. My name is [Your Name], and I am the [Your Position] at [Your Company Name], an e-commerce business specializing in [brief description of your products or services].

We have been pleased with the services provided by [Shipping Company Name], and as our business continues to grow, we would like to discuss the possibility of negotiating our current shipping rates.

Given our increasing shipping volume and commitment to [Shipping Company Name], we believe there is an opportunity for us to achieve a more favorable shipping cost structure that works for both parties.

We would appreciate the opportunity to discuss this matter further and explore potential options that could benefit our ongoing partnership. Please let us know a convenient time for you to discuss this, or if you prefer, we can continue our conversation via email.

Thank you for your attention to this request. We look forward to your prompt response.

Best regards,

[Your Name]

[Your Position]

[Your Company Name]

[Your Contact Information]