

Shipping Rate Negotiation for Bulk Orders

[Your Name]

[Your Position]

[Your Company Name]

[Your Address]

[City, State, Zip Code]

[Email Address]

[Phone Number]

[Date]

[Recipient's Name]

[Recipient's Position]

[Recipient's Company Name]

[Recipient's Address]

[City, State, Zip Code]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to discuss our ongoing partnership and explore the possibility of negotiating shipping rates for our bulk orders.

As we continue to increase our order volume, we believe that a revised shipping rate would not only benefit our company but also strengthen our business relationship. Our current shipping costs have become a significant factor in our overall expenses, and we would like to explore options for more competitive rates.

We highly value the quality of your service and are eager to maintain and grow our collaboration. We are committed to placing regular bulk orders, and a more favorable shipping rate would greatly enhance our ability to continue this trend.

Could we schedule a time to discuss this further? I would appreciate your insights and any proposals you may have to help us achieve a mutually beneficial agreement.

Thank you for your attention to this matter. I look forward to your response.

Sincerely,

[Your Name]

[Your Position]

[Your Company Name]