Dear [Referral Source's Name],

We hope this message finds you well. At [Your Company Name], we believe that our success is a direct result of the support and referrals we receive from valued partners like you.

We want to take a moment to express our sincere appreciation for trusting us with your referrals. Your confidence in our services means a lot to us and helps us grow our community.

As a token of our gratitude, we would like to offer you [mention any incentive, discount, or reward]. We hope this small gesture conveys our appreciation for your support.

Thank you once again for your continued partnership. Should you have any questions or need assistance, please do not hesitate to reach out.

Warm regards,
[Your Name]
[Your Title]
[Your Company Name]
[Contact Information]