Dear [Referral Source's Name],

I hope this message finds you well! I wanted to take a moment to express my heartfelt gratitude for referring [Client's Name] to me for their real estate needs.

Your trust and support mean the world to me, and I am thrilled to have the opportunity to help [Client's Name] on their journey. It is clients like them that make my work so rewarding.

As a small token of my appreciation, I would like to offer you [mention any gift or gesture, e.g., a gift card, lunch invitation, etc.]. Thank you once again for your confidence in my services.

Warm regards, [Your Name] [Your Company Name] [Your Phone Number] [Your Email Address]