

Property Negotiation Counteroffer

Date: [Insert Date]

[Your Name]
[Your Address]
[City, State, Zip Code]
[Email Address]
[Phone Number]

[Recipient's Name]
[Recipient's Address]
[City, State, Zip Code]

Dear [Recipient's Name],

Thank you for your recent offer regarding the property at [Property Address]. After careful consideration, I would like to present a counteroffer for your review.

While I appreciate your proposal of \$[Original Offer Amount], I believe a fair market value for this property is \$[Counteroffer Amount]. In addition, I would like to suggest alternative payment options to facilitate this transaction:

- Option 1: A down payment of \$[Down Payment Amount] with the remaining balance financed over [X years] at a [Interest Rate]% interest rate.
- Option 2: A lease-to-own agreement where you would pay \$[Monthly Payment] per month for [X years], with the total amount credited towards the purchase price.
- Option 3: An upfront payment of \$[Alternative Amount] with the balance settled within [X months/years].

I am confident that these options provide flexibility for both parties, and I hope we can reach an agreement that benefits us both. I look forward to your response.

Thank you for your consideration.

Sincerely,
[Your Name]