

Counteroffer Letter

Date: [Insert Date]

[Your Name]
[Your Address]
[City, State, Zip Code]
[Email Address]
[Phone Number]

[Recipient's Name]
[Recipient's Address]
[City, State, Zip Code]

Dear [Recipient's Name],

Thank you for your recent offer regarding the purchase of [Property Address]. After careful consideration, I would like to propose a counteroffer to better align with the financing terms that will facilitate this transaction.

1. Purchase Price: I understand your initial offer of [Initial Offer Amount]. I propose adjusting the purchase price to [Counteroffer Amount] to reflect the current market conditions and the property's value.
2. Financing Terms: I would prefer to propose a financing structure that includes a [specific financing terms, e.g., lower interest rate, specific lender, etc.], as well as a pre-approval letter from [Lender's Name] to expedite the process.
3. Closing Costs: I am willing to cover [specific percentage or dollar amount] of the closing costs to make this deal more attractive for both parties.

I believe this counteroffer better serves our mutual interests and sets the stage for a successful transaction. Please let me know your thoughts, and I look forward to hearing from you soon.

Thank you for your consideration.

Sincerely,
[Your Name]