

Subject: Proposal for Discount on Logistics Services

Dear [Recipient's Name],

I hope this message finds you well. I am writing to discuss the possibility of a discount on the logistics services we are currently utilizing from [Company Name].

As we have been working together for some time now, I believe there is an opportunity for us to negotiate a more favorable pricing structure that reflects our long-standing partnership and the volume of business we provide.

Specifically, I would like to propose a discussion about a [percentage]% discount on our current rates. I believe this will not only help us maintain our competitive edge but also strengthen our ongoing collaboration.

Could we arrange a meeting to discuss this further? I am looking forward to your positive response.

Thank you for considering my request.

Best regards,

[Your Name]

[Your Position]

[Your Company]

[Your Contact Information]