Request for Discounted Rate on Transportation Services

Date: [Insert Date]
To,
[Recipient's Name]
[Company Name]
[Company Address]
Dear [Recipient's Name],
I hope this message finds you well. I am writing to request a discounted rate for the transportation services provided by your esteemed company.
As a regular client, I have appreciated the quality of service and reliability that your team has consistently demonstrated. However, due to [reason for requesting discount, e.g., budget constraints, increased frequency of transport needs], I would like to explore the possibility of a adjusted rate.
I believe that a mutually beneficial agreement can be reached that will allow us to continue our partnership while accommodating our financial considerations.
Thank you for considering my request. I look forward to your prompt response.
Warm regards,
[Your Name]
[Your Position]
[Your Company Name]
[Your Contact Information]