

# Discount Request for Bulk Transportation Services

Date: [Insert Date]

[Your Name]  
[Your Position]  
[Your Company]  
[Your Address]  
[City, State, Zip Code]  
[Email Address]  
[Phone Number]

[Recipient's Name]  
[Recipient's Position]  
[Recipient's Company]  
[Recipient's Address]  
[City, State, Zip Code]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to formally request a discount on our bulk transportation services that we regularly utilize from your esteemed company.

As we have been loyal customers for [duration] and have increased our usage of your services significantly, we believe that we qualify for a reevaluation of our pricing structure. A discount would not only support our growing needs but also strengthen our mutual business relationship.

We are currently moving [insert details about volume, type of goods, etc.], and we anticipate that this will continue to grow. Given the volume of business we provide, we kindly ask you to consider our request for a discount of [insert percentage or amount].

Thank you for considering our request. We appreciate your attention to this matter and look forward to your positive response. Please feel free to reach out if you require further details or would like to discuss this over a call.

Sincerely,

[Your Name]  
[Your Position]  
[Your Company]