Transportation Pricing Negotiation

Date: [Insert Date]

[Your Name]
[Your Position]
[Your Company]
[Your Address]

[City, State, Zip Code]

[Recipient Name]
[Recipient Position]
[Recipient Company]
[Recipient Address]
[City, State, Zip Code]

Dear [Recipient Name],

I hope this message finds you well. I am writing to discuss the current transportation pricing terms we have in place for our ongoing partnership.

Over the past few months, we have reviewed our logistics expenses and believe that there is an opportunity to negotiate more favorable pricing that reflects the volume of shipments we are currently handling.

We highly value the quality of service your team provides and would like to propose a meeting to discuss possible adjustments to our current agreement. We believe that this could lead to a mutually beneficial arrangement that supports both our businesses.

Please let me know a convenient time for you to meet, or feel free to suggest alternative methods of communication if that works better for you. We are looking forward to your response.

Thank you for your attention to this matter.

Sincerely,

[Your Signature (if sending a hard copy)]

[Your Name]

[Your Position]

[Your Company]

[Your Phone Number]

[Your Email Address]