

Negotiation Letter for Freight Service Pricing

[Your Name]

[Your Position]

[Your Company]

[Your Address]

[City, State, Zip Code]

[Email Address]

[Phone Number]

[Date]

[Recipient's Name]

[Recipient's Position]

[Recipient's Company]

[Recipient's Address]

[City, State, Zip Code]

Subject: Negotiation of Freight Service Pricing

Dear [Recipient's Name],

I hope this message finds you well. I am writing to discuss the current pricing structure for the freight services we utilize from [Recipient's Company]. As you know, our partnership has been fruitful, and we value the quality of service provided.

However, during our recent review of operational costs, we have identified areas where adjusting the freight pricing could greatly benefit both parties. Specifically, we have observed [mention specific concerns or data about pricing].

Considering our continued collaboration and the volume of shipments we handle, I propose that we explore a revised pricing structure that reflects our loyalty and mutual growth. I believe that by discussing potential discounts, loyalty incentives, or bundled services, we can find a solution that benefits us both.

I would appreciate the opportunity to discuss this further and explore potential options together. Please let me know a convenient time for you to connect or feel free to reach out to me directly at [Your Phone Number].

Thank you for considering this proposal. I look forward to your response.

Sincerely,

[Your Name]

[Your Position]

[Your Company]