

Software Licensing Negotiation Proposal

Date: [Insert Date]

To: [Recipient's Name]

[Recipient's Title]

[Company Name]

[Company Address]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to propose a negotiation for the software licensing agreement between [Your Company Name] and [Recipient's Company Name]. As we continue to expand our partnership, we believe it is essential to revisit the current terms to ensure they align with our mutual goals and the evolving needs of our organizations.

We would like to discuss the following key points:

- Review of current licensing fees and potential adjustments based on usage and market standards.
- Exploration of additional licensing options that may benefit both parties.
- Consideration of support and maintenance terms to enhance our collaboration.
- Discussion on renewal terms and any additional services that may be included.

We believe that a collaborative approach will result in a more effective agreement that serves our companies' strategic interests. I propose a meeting at your earliest convenience to discuss this matter in detail. Please let us know your available dates and times.

Thank you for considering this proposal. We look forward to your positive response.

Sincerely,

[Your Name]

[Your Title]

[Your Company Name]

[Your Contact Information]