Letter of Appeal for Trade Credit Terms

Date: [Insert Date]
[Vendor's Name]
[Vendor's Address]
[City, State, Zip Code]
Dear [Vendor's Contact Name],
I hope this message finds you well. I am writing to formally appeal for favorable adjustments to the trade credit terms currently provided to our company, [Your Company Name]. After reviewing our ongoing partnership and recent business developments, I believe a revision would be mutually beneficial.
As a valued customer of [Vendor's Company Name], we have consistently met our payment obligations and maintained a positive working relationship. However, due to [explain the reasoning, e.g., changes in market conditions, increased order volumes, etc.], we are finding it increasingly challenging to adhere to the existing terms.
In light of this, I kindly request that you consider extending our trade credit terms from [current terms] to [proposed terms]. This change would greatly assist us in managing our cash flow more effectively, enabling us to increase our orders and further strengthen our partnership.
Thank you for considering this request. We highly value our relationship with [Vendor's Company Name], and I am confident that this adjustment would lead to greater collaboration and success for both parties. I would appreciate the opportunity to discuss this matter further at your convenience.
Sincerely,
[Your Name]
[Your Position]
[Your Company Name]
[Your Phone Number]
[Your Email Address]