Supplier Profit-Sharing Program Outline

Date: [Insert Date]

To: [Supplier Name]

From: [Your Company Name]

Subject: Supplier Profit-Sharing Program

Introduction

We are excited to introduce our Supplier Profit-Sharing Program designed to foster mutual growth and strengthen our partnership.

Program Objectives

- Enhance collaboration and transparency between our companies.
- Encourage innovation and efficiency within the supply chain.
- Share the benefits of increased sales and cost savings.

Program Structure

The profit-sharing model will be based on the following criteria:

- Percentage of overall sales increase.
- Cost reductions achieved through improvements in processes.
- Quality benchmarks met as per agreed standards.

Benefits

Participating in this program will offer the following benefits:

- Increased revenue through shared success.
- Access to exclusive incentives and bonuses.
- Better alignment of goals and expectations.

Next Steps

Please review the program outline and provide your feedback by [Insert Due Date]. We look forward to your collaboration in making this initiative a success.

Best Regards,
[Your Name]
[Your Position]
[Your Company Name]
[Your Contact Information]