

Subject: Proposal for Supplier Discount Negotiation

Dear [Supplier's Name],

I hope this message finds you well. As a valued partner of [Your Company Name], we appreciate the quality of products and services you provide. However, in light of current market conditions and our ongoing effort to enhance cost efficiencies, I would like to discuss potential adjustments to our pricing structure.

We are interested in exploring options for discounts or revised pricing models that could benefit both of our companies. A collaborative approach could lead to a more sustainable partnership while ensuring we can remain competitive in our industry.

We would be grateful if we could schedule a meeting to discuss this matter further. Please let us know your availability in the coming weeks.

Thank you for considering our request, and I look forward to your positive response.

Best regards,

[Your Name]

[Your Position]

[Your Company Name]

[Your Contact Information]