

Price Negotiation Proposal

Date: [Insert Date]

[Supplier's Name]

[Supplier's Address]

[City, State, Zip Code]

Dear [Supplier's Contact Person],

We value our partnership with [Supplier's Company Name] and appreciate the quality of products/services you provide. As we enter the next phase of our business together, we would like to discuss potential adjustments to our pricing terms.

Considering current market conditions and our purchasing volume, we believe there is an opportunity to negotiate pricing that is beneficial for both parties. We are seeking to lower our costs while ensuring that we can continue to drive sales volume in collaboration with you.

We propose a meeting at your earliest convenience to discuss this further. Please let us know your available times for next week, and we will do our best to accommodate.

Thank you for considering our proposal. We look forward to your reply.

Sincerely,

[Your Name]

[Your Position]

[Your Company Name]

[Your Contact Information]