Supplier Discount Negotiation Proposal

Date: [Insert Date]
To: [Supplier Name]
From: [Your Company Name]
Subject: Proposal for Supplier Discount Negotiation
Dear [Supplier Contact Name],
We hope this message finds you well. As we continue to build our successful partnership, we would like to discuss the possibility of reviewing our current pricing structure.
Over the past [insert duration], we have greatly appreciated the quality of service and products you provide. However, we believe that a mutually beneficial agreement on discounts could further strengthen our partnership and enable us to achieve our business goals.
We kindly request a meeting to discuss potential discounts that could be applied to future orders. We are confident that, with open communication, we can arrive at a sustainable agreement that will benefit both parties.
Thank you for considering our proposal. We look forward to your positive response and hope to schedule a time to discuss this further.
Best regards,
[Your Name]
[Your Position]
[Your Company Name]
[Your Contact Information]