Request for Bulk Order Discounts

Dear [Vendor's Name],

I hope this message finds you well. We have been pleased with the quality of your products and the service provided by your team. As we plan to expand our purchasing for [specific products], we would like to discuss the possibility of bulk order discounts.

Our estimated order quantity for the upcoming period is [insert quantity]. We believe that this order volume warrants consideration for a discount, which would be beneficial for both our organizations.

Please let us know if you would be open to discussing this further. We value our partnership and look forward to continuing our collaboration.

Thank you for your attention to this matter. I look forward to your prompt response.

Best regards,

[Your Name][Your Position][Your Company Name][Your Contact Information]