

# Negotiation Proposal for Supplier Discount

Date: [Insert Date]

To,

[Supplier's Name]

[Supplier's Company Name]

[Supplier's Address]

[City, State, Zip Code]

Dear [Supplier's Name],

I hope this message finds you well. I am writing to discuss our ongoing partnership and to propose a possible adjustment to our purchasing agreement.

As you know, we have been consistently ordering products from your company, which has contributed significantly to our mutual growth. However, due to the current market conditions and the rising costs of operations, we are seeking a discount on our orders. Specifically, we would like to propose a [insert specific discount percentage or amount] discount on our future purchases.

We believe that this adjustment will not only help us sustain our business model but also enable us to continue placing larger orders with you, ultimately benefiting both parties. We value our relationship and are keen to maintain it while navigating these challenging times.

I would appreciate the opportunity to discuss this proposal further. Please let me know a convenient time for you to meet or speak over the phone.

Thank you for considering our request. I look forward to your positive response.

Sincerely,

[Your Name]

[Your Position]

[Your Company Name]

[Your Phone Number]

[Your Email Address]