

Dear [Supplier's Name],

I hope this message finds you well. I wanted to follow up on our recent conversation regarding bulk pricing for [specific products]. We appreciate your willingness to discuss flexible pricing options that could benefit both our companies.

As mentioned, we are looking to place a substantial order and would like to explore potential discounts for larger quantities. If you could provide us with a detailed quotation and any applicable terms, it would be greatly appreciated.

Thank you for your attention to this matter. I look forward to your prompt response so we can move forward accordingly.

Best regards,

[Your Name]

[Your Position]

[Your Company]

[Your Contact Information]