

Subject: Negotiation of Batch Testing Costs

Dear [Supplier's Name],

We hope this message finds you well. We appreciate your continued partnership and the quality of service you provide.

As we evaluate our current expenditures, we would like to discuss the costs associated with batch testing for our recent orders. We believe that there is an opportunity to negotiate a more favorable rate that could be beneficial for both parties.

We value the reliability of your testing services, but due to budgetary constraints, we are seeking a reduction in the batch testing fees. We propose a rate of [Proposed Rate] per batch, which we think represents a fair compromise.

We are looking forward to your thoughts on this proposal and hope to find a mutually agreeable solution. Please let us know a convenient time for you to discuss this further.

Thank you for your attention to this matter.

Best regards,
[Your Name]
[Your Position]
[Your Company]
[Your Contact Information]