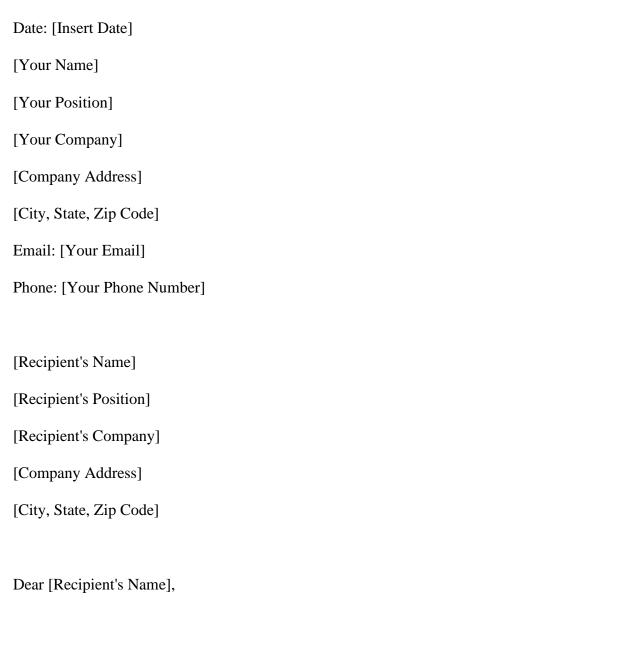
Request for Reduced Rates for Long-Term Partnership



I hope this message finds you well. I am writing to express our interest in establishing a long-term partnership with [Recipient's Company]. Having enjoyed our prior collaborations, we believe a more integrated relationship could be mutually beneficial.

To facilitate this partnership, we would like to discuss the possibility of obtaining reduced rates for the services/products we regularly utilize. We are confident that a long-term commitment will not only enhance our collaboration but also provide your company with consistent business.

We value the quality and professionalism of your services and hope to foster a partnership that benefits both parties. We would appreciate the opportunity to discuss this further and explore potential arrangements.

Thank you for considering our request. I look forward to your positive response.

Sincerely,

[Your Name][Your Position][Your Company]