

# Request for Reduced Rates for Long-Term Partnership

Date: [Insert Date]

[Your Name]

[Your Position]

[Your Company]

[Company Address]

[City, State, Zip Code]

Email: [Your Email]

Phone: [Your Phone Number]

[Recipient's Name]

[Recipient's Position]

[Recipient's Company]

[Company Address]

[City, State, Zip Code]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to express our interest in establishing a long-term partnership with [Recipient's Company]. Having enjoyed our prior collaborations, we believe a more integrated relationship could be mutually beneficial.

To facilitate this partnership, we would like to discuss the possibility of obtaining reduced rates for the services/products we regularly utilize. We are confident that a long-term commitment will not only enhance our collaboration but also provide your company with consistent business.

We value the quality and professionalism of your services and hope to foster a partnership that benefits both parties. We would appreciate the opportunity to discuss this further and explore potential arrangements.

Thank you for considering our request. I look forward to your positive response.

Sincerely,

[Your Name]  
[Your Position]  
[Your Company]