Subject: Proposal for Discount Discussion

Date: [Insert Date]

[Vendor's Name] [Vendor's Company] [Vendor's Address] [City, State, ZIP Code]

Dear [Vendor's Name],

I hope this message finds you well. We greatly value our partnership with [Vendor's Company] and appreciate the quality of products/services you provide.

In light of our ongoing collaboration and the current market conditions, we would like to discuss the possibility of implementing a discount on our future orders. As we continue to grow and expand our business, we believe that a mutually beneficial discount structure could strengthen our partnership and enhance our purchasing capability.

We would appreciate the opportunity to have a discussion regarding this proposal at your earliest convenience. Please let us know a suitable time for you, and we will do our best to accommodate.

Thank you for considering our request. We look forward to your positive response.

Sincerely,

[Your Name]
[Your Title]
[Your Company]
[Your Address]
[City, State, ZIP Code]
[Your Email]
[Your Phone Number]