

# Shipping Service Discount Proposal

Date: [Insert Date]

To: [Recipient's Name]

Company: [Recipient's Company]

Address: [Recipient's Address]

City, State, Zip: [City, State, Zip]

Dear [Recipient's Name],

We hope this letter finds you well. We are reaching out to discuss an exclusive shipping service discount proposal tailored for [Recipient's Company]. As a recognized leader in shipping solutions, we are committed to providing exceptional service while reducing your logistics expenses.

## Proposed Discount Structure

- 10% off standard rates on all domestic shipments.
- 15% off for bulk shipments over [Insert Amount].
- Free shipping on orders exceeding [Insert Amount].

This proposal aims to enhance the efficiency of your shipping needs while offering significant cost savings. We are confident that our services can add value to your business operations.

## Next Steps

If you are interested in discussing this proposal further, please feel free to reach out at your earliest convenience. We would be delighted to meet and explore how we can better serve you.

Thank you for considering our proposal. We look forward to the opportunity to work together.

Sincerely,

[Your Name]

[Your Title]

[Your Company]

[Your Phone Number]

[Your Email]