

Bulk Shipping Discount Agreement

Date: [Insert Date]

[Your Company Name]
[Your Company Address]
[City, State, Zip Code]
[Email Address]
[Phone Number]

[Recipient's Name]
[Recipient's Company Name]
[Recipient's Company Address]
[City, State, Zip Code]

Dear [Recipient's Name],

We are pleased to provide you with a bulk shipping discount agreement as a valued customer of [Your Company Name]. This agreement outlines the terms and conditions for the shipping discount applicable to your bulk orders.

Agreement Terms:

1. **Discount Rate:** A discount of [X]% on the total shipping cost will be applied to orders exceeding [Y] units.
2. **Effective Date:** This discount will be effective from [Start Date] and will be valid until [End Date].
3. **Eligibility:** The discount is applicable only for bulk orders as defined above.
4. **Payment Terms:** Payment for shipping should be made as per the standard payment terms of [Your Company Name].

To accept this offer, please sign and return this agreement by [Return Date]. We look forward to continuing our successful partnership and providing you with the best service possible.

Sincerely,
[Your Name]
[Your Job Title]
[Your Company Name]

[Recipient's Name]
[Recipient's Job Title]
[Recipient's Company Name]

Date: _____