[Your Name] [Your Position] [Your Company] [Your Address] [City, State, Zip Code] [Email Address] [Phone Number] [Date] [Date] [Recipient's Name] [Recipient's Position] [Recipient's Company] [Recipient's Address] [City, State, Zip Code]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to propose an exclusive shipping agreement between [Your Company] and [Recipient's Company]. Given our mutual interests in [briefly state the common interests or goals], I believe that partnering together would greatly enhance our operational efficiency and customer satisfaction.

We have been following the success of [Recipient's Company] in the shipping sector and are impressed with [mention any specific service or achievement]. We would like to explore the possibility of entering into an exclusive agreement that would benefit both parties in terms of [list potential benefits such as pricing, reliability, etc.].

Please let me know a convenient time for us to discuss this proposal in further detail. I am confident that together we can develop a mutually beneficial relationship.

Thank you for considering this opportunity. I look forward to your positive response.

Best regards,

[Your Name]

[Your Position]

[Your Company]