

Shipping Rate Negotiation for Bulk Orders

Date: [Insert Date]

[Recipient Name]

[Company Name]

[Company Address]

[City, State, Zip Code]

Dear [Recipient Name],

I hope this message finds you well. I am writing to discuss the shipping rates for our upcoming bulk orders. As we are planning to increase our order quantity, we are keen to explore potential adjustments to the shipping costs associated with these orders.

Given our previous transactions and the volume we anticipate, we believe that negotiating a more favorable shipping rate could be mutually beneficial. We highly value our relationship and wish to continue working together effectively.

We would appreciate it if you could provide us with your best possible shipping rates for the following estimated order quantities:

- Order Quantity 1: [Insert Quantity]
- Order Quantity 2: [Insert Quantity]
- Order Quantity 3: [Insert Quantity]

Thank you for considering our request. We look forward to your prompt response and hope to continue our successful partnership.

Sincerely,

[Your Name]

[Your Job Title]

[Your Company Name]

[Your Contact Information]