

Bulk Shipping Discount Proposal

Date: [Insert Date]

[Your Name]

[Your Position]

[Your Company Name]

[Your Company Address]

[City, State, Zip Code]

[Email Address]

[Phone Number]

[Recipient Name]

[Recipient Position]

[Recipient Company Name]

[Recipient Company Address]

[City, State, Zip Code]

Dear [Recipient Name],

We hope this message finds you well. We are reaching out to offer a proposal for bulk shipping discounts that we believe will benefit both our companies.

Given our recent discussions and the volume of shipments you are planning, we are pleased to propose the following discount structure:

- 10% discount on orders over [X units]
- 15% discount on orders over [Y units]
- 20% discount on orders over [Z units]

These discounts will be effective from [Start Date] to [End Date], allowing you to maximize your shipping budget while ensuring timely deliveries.

We believe that this proposal underscores our commitment to supporting your business needs. Please do not hesitate to reach out for further discussions or questions.

Thank you for considering our proposal. We look forward to your favorable response.

Sincerely,

[Your Name]

[Your Position]

[Your Company Name]