

# Request for Special Bulk Shipping Discounts

Date: [Insert Date]

To:

[Shipping Company Name]

[Shipping Company Address]

[City, State, Zip Code]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to you on behalf of [Your Company Name], as we have been utilizing your shipping services for our bulk shipments over the past [duration of time]. We greatly appreciate the quality and reliability of your services.

Due to our growing business needs, we are seeking to negotiate special bulk shipping discounts for our future shipments. Considering our shipment volume of [insert estimated volume], we believe that a tailored discount would be mutually beneficial, allowing us to enhance our shipping frequency and foster a stronger partnership.

We would be grateful if you could review our request and propose a rate that reflects our commitment to your services. Please feel free to reach out for any additional information or if a discussion would be beneficial.

Thank you for considering our appeal. We look forward to your favorable response.

Sincerely,

[Your Name]

[Your Position]

[Your Company Name]

[Your Contact Information]