

Subject: Negotiation of Shipping Quote

Date: [Insert Date]

To: [Recipient's Name]

[Company Name]

[Company Address]

Dear [Recipient's Name],

I hope this letter finds you well. I would like to discuss the shipping quote provided on [insert date of the quote] for our upcoming shipment.

Upon reviewing the details, I appreciate the breakdown of costs; however, I believe there is room for negotiation on the pricing given our long-standing business relationship and potential for future shipments.

I would like to propose [insert your proposed terms or discounts]. I believe this adjustment would reflect the value we bring as a customer and foster a stronger partnership moving forward.

Could we schedule a call or meeting to discuss this further? I am confident we can reach a mutually beneficial agreement.

Thank you for considering my proposal. I look forward to your positive response.

Best regards,

[Your Name]

[Your Position]

[Your Company]

[Your Contact Information]