

**Dear [Customer's Name],**

We hope this message finds you well. At [Your Company Name], we believe that our success is built on the trust and support of our valued customers like you.

We would like to take this opportunity to express our heartfelt appreciation for referring [Referred Customer's Name] to our services. Your recommendation means the world to us and is the highest compliment we could ask for.

As a token of our gratitude, we are pleased to offer you [mention any discount, gift, or incentive]. We truly value your support.

Thank you once again for believing in us. If you have any questions or need assistance, please don't hesitate to reach out.

Warm regards,  
[Your Name]  
[Your Job Title]  
[Your Company Name]  
[Your Contact Information]