

Freight Rate Negotiation Follow-Up

Date: [Insert Date]

Dear [Recipient's Name],

I hope this message finds you well. I am writing to follow up on our recent discussions regarding the freight rates for our upcoming shipments.

As we discussed, we are considering the proposed rates and would like to explore any potential adjustments that could be made to better align with our budgetary constraints while still ensuring reliable service.

Please let me know if you have any updates or if we can arrange a time to discuss this further. We value our partnership and are eager to find a mutually beneficial solution.

Thank you for your attention to this matter.

Best regards,

[Your Name]

[Your Position]

[Your Company]

[Your Contact Information]