

Freight Forwarding Services Rate Negotiation

Date: [Insert Date]

[Your Name]
[Your Title]
[Your Company]
[Your Address]
[City, State, Zip Code]
[Email Address]
[Phone Number]

[Recipient Name]
[Recipient Title]
[Recipient Company]
[Recipient Address]
[City, State, Zip Code]

Subject: Rate Negotiation for Freight Forwarding Services

Dear [Recipient Name],

I hope this message finds you well. We value our partnership with [Recipient Company] and appreciate the services you've provided us in the past. As we continue to navigate the complexities of the logistics landscape, we would like to discuss the current rates for freight forwarding services.

Given the recent market changes and increased volumes we expect, we believe there is an opportunity for us to negotiate more favorable terms that can benefit both parties. We propose setting up a meeting to discuss this in detail. Please let us know your availability for the next week.

Thank you for your attention to this matter. We look forward to your response.

Sincerely,

[Your Name]
[Your Title]
[Your Company]