

Freight Rate Negotiation Proposal

Date: [Insert Date]

To: [Recipient's Name]
[Recipient's Title]
[Company Name]
[Company Address]
[City, State, Zip Code]

Dear [Recipient's Name],

I hope this message finds you well. As we continually strive to enhance our logistics operations and service quality, we would like to discuss the current freight rates associated with our shipping agreements.

Given our recent reviews and the growing demand for improved service levels, we believe that negotiating our freight rates could lead to mutually beneficial adjustments. We are specifically interested in exploring opportunities for cost savings while maintaining or improving transit times and reliability.

We would appreciate the chance to meet or have a call at your earliest convenience to discuss this proposal in detail. Please let us know your available times for a conversation and if there are any documents we should prepare in advance.

Thank you for considering our request. We value our partnership and look forward to enhancing our collaboration further.

Best regards,

[Your Name]
[Your Title]
[Your Company Name]
[Your Phone Number]
[Your Email Address]