

Freight Rate Negotiation

Date: [Insert Date]

[Your Company Name]

[Your Company Address]

[City, State, Zip Code]

[Recipient's Name]

[Recipient's Title]

[Recipient's Company Name]

[Recipient's Company Address]

[City, State, Zip Code]

Dear [Recipient's Name],

I hope this message finds you well. As we approach the upcoming seasonal shipping period, I would like to discuss the freight rates for our shipments. Given the historical trends of increasing demand during this season, we anticipate a significant rise in our shipping volume.

In light of this, I would like to propose a negotiation on our current freight rates. Our goal is to find a mutually beneficial agreement that reflects both the market conditions and our ongoing partnership.

Please let me know a convenient time for us to discuss this matter further. I am confident that we can reach an agreement that meets our respective needs.

Thank you for your attention to this matter. I look forward to your prompt response.

Sincerely,

[Your Name]

[Your Title]

[Your Company Name]

[Your Email Address]

[Your Phone Number]