

# Freight Rate Negotiation

Date: [Insert Date]

To: [Recipient's Name]

Company: [Recipient's Company]

Address: [Recipient's Address]

Dear [Recipient's Name],

I hope this message finds you well. As we continue our partnership, I would like to discuss the freight rates associated with our consistent shipping volumes.

Given our regular shipment schedule of [insert volume details], we believe there is an opportunity for us to negotiate a more favorable rate. We have demonstrated loyalty and reliability in our shipping needs, and we are confident that a revised agreement would mutually benefit both our companies.

We would appreciate the opportunity to meet or have a call to discuss this matter further. Please let us know your availability for the coming week.

Thank you for your attention to this matter. I look forward to your positive response.

Best regards,

[Your Name]

[Your Job Title]

[Your Company]

[Your Contact Information]